

ETL GLOBAL

LOCAL BUSINESS.
GLOBAL VISION.



ETL GLOBAL
MISSION STATEMENT

We are the leading, **Eurocentric network** of professional service providers with a **local service approach.**

We are united in our **commitment to support and inspire** small and medium-sized clients with a **global reach.**

Rising Star Network



INTERNATIONAL ACCOUNTING BULLETIN

CONTENT

ETL – GENERAL BACKGROUND

05 **ETL IN GERMANY** OUR ORIGINS AND PHILOSOPHY

06 **ETL** MILESTONES

08 **OVERVIEW OF** BUSINESS AREAS

ETL GLOBAL - ETL'S INTERNATIONAL BUSINESS PLATFORM

11 **ETL GLOBAL** THE WORLDWIDE PROFESSIONAL SERVICES NETWORK

12 **ETL GLOBAL** VALUE PROPOSITION

13 **ETL GLOBAL** IN A NUTSHELL

15 **ETL GLOBAL** DEVELOPMENT

16 **LEARN MORE**

ETL
GENERAL BACKGROUND



ETL IN GERMANY
OUR ORIGINS AND PHILOSOPHY

- ETL **– European Tax and Law –** is a privately owned, European-cultured firm, with more than **50 years of history** and a **strong SME focus.**
- ETL is **market leader in tax consultancy** nationally and counts among the **top 5 tax and audit firms** in Germany.
- Roughly **7,500 professionals** - including over 1,500 certified tax advisers, lawyers, auditors and accountants - are working **in Germany.**
- An **interdisciplinary consulting approach** and **diverse industry specialisations** make ETL the ideal partner for companies and freelancers from all sectors.
- Cooperating in a **tightly integrated network** and **being close to the clients' business** is ETL's key to providing **tailor-made solutions.**
- To ensure high quality results, ETL experts receive **continuous training and qualification.**



More than
50 years
of history

Over
7,500
certified professionals

Among
Top 5
tax and audit firms in Germany

ETL
MILESTONES

Franz-Josef Wernze establishes EKW-Treuhand GmbH and thus lays the foundation for the ETL Group.

1971

Expansion into new German states and development of Freund & Partner Group.

1990

ETL becomes the umbrella brand of the ETL Group all over Germany.

2007

Establishment of ETL Wirtschaftsprüfung, the **German ETL audit firm.**

2011

Establishment of ETL GLOBAL, ETL's international network.

2015

ETL GLOBAL ranked #15 among international networks worldwide.

2020

ETL GLOBAL ranked #7 among international networks in Europe.

2021

ETL GLOBAL awarded as **Rising Star Network.**

2022

OVERVIEW OF
BUSINESS AREAS



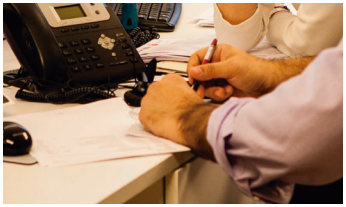
Tax



Audit



Legal



Accounting



Payroll



IT & Services



Consulting



International Desks

ETL GLOBAL

ETL'S INTERNATIONAL BUSINESS PLATFORM



ETL GLOBAL
THE WORLDWIDE PROFESSIONAL SERVICES NETWORK

- **ETL GLOBAL** is an **interdisciplinary network of professionals** and the **international business platform for ETL.**

- At ETL GLOBAL, **worldwide partners share their knowledge, skills and experiences,** supporting each other in close collaboration and jointly serving clients in their international business.

- The ETL GLOBAL network is constantly growing, which offers **enormous opportunities and synergies for both, clients and professionals.**

- Based on **long-term and durable, cooperative personal relationships** among the professionals within ETL GLOBAL, communication channels are short even over long distances.



ETL GLOBAL
VALUE PROPOSITION

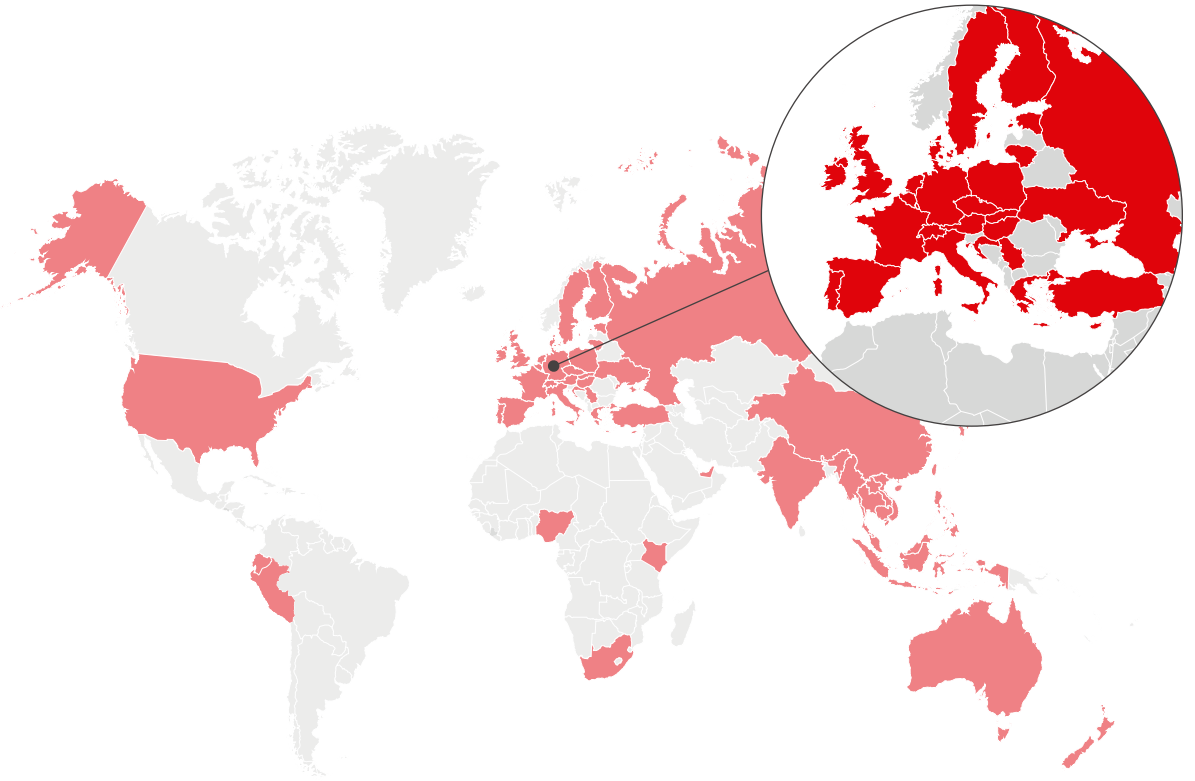
- ETL GLOBAL offers a **highly personalised service and individual solutions** with a special focus on the demands and expectations of SMEs.

- ETL GLOBAL partners provide cross-border services **more efficiently** than consulting companies without integration into a network.

- ETL GLOBAL creates **interfaces for international know-how transfer** in the fields of tax advice, auditing, accounting, legal and management consulting for SMEs and their advisers.

“Being close to our clients is the core ETL promise.”

ETL GLOBAL
IN A NUTSHELL



About
18,000
people

Over
13,000
professionals

More than
330,000
clients

Over
1,300
offices

More than
50 countries
worldwide

ETL GLOBAL
GROWTH IN RANKINGS 2021/22

Country	Company	Ranked by	Place
World	ETL GLOBAL NETWORK	AccountancyAge Beyond the numbers	15
World	ETL GLOBAL NETWORK	International Accounting Bulletin	15
Europe	ETL GLOBAL NETWORK	International Accounting Bulletin	7
Czech Republic	ETL-KODAP-ARROWS	Wolters Kluwer	9
Germany	ETL GERMANY	LÜNENDONK	5
Germany	ETL GLOBAL NETWORK	International Accounting Bulletin	5
Netherlands	ETL GLOBAL NETWORK	International Accounting Bulletin	15
Netherlands	ETL NEDERLAND	AV Accountancy vanmorgen	24

Country	Company	Ranked by	Place
Spain	ETL GLOBAL SPAIN	Expansión	5
Spain	ETL GLOBAL SPAIN	elEconomista.es	5
Spain	ETL GLOBAL NETWORK	International Accounting Bulletin	5
Poland	ETL AUDYT SP. Z O.O.	Rzeczpospolita	11
Poland	BSJP	Rzeczpospolita	19
UK	ETL GLOBAL NETWORK	International Accounting Bulletin	17
UK	ETL GLOBAL UK	AccountancyAge Beyond the numbers	23

LEARN MORE



"The foundation of effective networking is passion for a unique value proposition. Being close to our clients is the core ETL promise. With ETL GLOBAL we travel the extra mile to keep it."

Anne-Kathrin Steinröder
Certified Tax Adviser
Expert Adviser for International Tax Law
Head of ETL GLOBAL Network



"We firmly believe that being close to our clients' business is the key to providing the best possible service."

Dr. Christian Gorny
Certified Public Auditor
Member of the Executive Boards
of ETL AG and ETL International AG

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